

2021 CHAIRMAN'S REPORT

Well Done Members

Following the easing of COVID-19 restrictions by the State Government in June 2020 your Club has rebounded to a record profit of \$ \$1,726,182.00 for the 2020-21 financial year.

The Board had three tasks at hand in the past twelve months.

- I. With the retirement of Gerard McMillan in 2020 we employed a new Chief Executive Officer. Michael Titow is no stranger to our members and was appointed to the role.
- II. The refurbishment of the York Street premises
- III. Further improvement of the Club's financial position

Firstly, the appointment of the Club's new Chief Executive Office; Michael Titow. Michael possesses a vast financial knowledge and experience within the Club Industry and has been employed here at the Singleton Diggers as the Operations Manager. The Board of Directors, on behalf of the Club's members, wish Michael congratulations and all the best in his new position.

Secondly, the refurbishment and completion of the renovations of the York Street premises. The works were completed on time and well under budget by Club Projects. I would like to thank the Club Projects team for delivering a first class facility that we can all be proud of. The interior has changed and created different spaces for all our members to enjoy. The creation of the Sports Lounge, with a large multi-screen television, new bowling viewing area, a coffee precinct and an entertainment and dining precinct. The feedback from members has been very positive and I hope our members will continue to visit and utilise the best first-class facilities in Singleton and our intention is to make it **"The Club of Choice"**.

Thirdly, the financial profit of \$1,726,182.00 was achieved by a strong patronage of our membership base and, more importantly, with the guidance of Michael and his Management Team. 2020-2021 was a difficult year with COVID-19 and its uncertainty saw the Board of Directors make some very difficult financial decisions. This could not have been done without support from the Michael, his team and his staff.

Throughout the year other works were undertaken:

- Work Health & Safety issues were identified and rectified
- Repairs to the Club's Bowling Green were carried out
- Solar Panels were installed at the Alroy Park Complex to create a more sustainable venue and to reduce energy costs

Moving forward the Club is currently seeking quotations from suppliers to install solar panels at the York Street premises. Discussions have also begun to explore the option of building an outdoor lounge area at Alroy Park.

On behalf of the Board of Directors I would like to express my sincere thanks to every staff member for your due diligence and the manner in which you carry out your duties, especially during the COVID-19 Pandemic and the recent turmoil of the refurbishment at York Street. It is always great to see your smiles and your dedication to deliver excellent customer service.

To each Director my sincere thanks for your commitment to the overall Governance of the Club on behalf of the Club members.

On behalf of the Board I would like to thank Gary Thompson for his contribution to the Singleton Diggers Club and Board over the past seven and a half years.

Due to the COVID-19 lockdown during July 2021 the Club has cancelled this year's Community Chest function and the Members' Children's Christmas party. However, the Club has continued to support our Community with cash and in-kind donations of over \$170,000 going to community groups and organisations within the Singleton area.

At the time of writing this report Mr COVID-19 has once again impacted on the Club. Following the introduction of some of the State Government restrictions and protocols such as QR coding, sanitisation, social distancing and sometimes those masks, each member can be reassured that our Clubs are compliant and as safe as they can be. We endured another lockdown and I would like to congratulate Michael and the Board on the swift actions to protect our staff and members.

Thank you all.

Neil Gallagher
Chairman

2021 Chief Executive Officer's Report

It gives me great pleasure to present my first report as Chief Executive Officer of Singleton Diggers.

From January 2021 the York St Club has undergone many improvements, some of which include; new indoor and outdoor gaming rooms, a new sports lounge with large multipurpose TV, updated restaurant and main lounge areas plus new furniture throughout the Club.

Both Clubs have also had the benefit of upgraded beverage selections; with a great wine menu showcasing numerous Hunter Halley Wineries, an increased section of tap beverages and a new and improved cocktail menu that is proving to be very popular.

The Board and Management continue to meet and discuss a vast array of improvements for each Club. Starting later in November, the York St Club will have a solar system installed, similar to the one already installed at Alroy Park. This addition will help cut your Clubs electricity costs now and into the future.

Looking at the Club's profitability the overall result for the Clubs was a profit of \$1,726,182.00.

With the current 2021/2022 year only just underway, things were looking positive until the Clubs forced from early August until mid-way through September. The roadmap out of COVID has also provided some uncertainty however, the Board and Management have committed to the Clubs strategic objectives.

I wish to personally thank the Board for their ongoing support and confidence not only in myself but the entire Management team. Particularly I would like to congratulate and thank Chairman Neil Gallagher for his support and leadership and that of the cohesive manner of the Board to achieve outcomes.

Finally, I wish to recognize the hard work and dedication demonstrated by the entire team over the past year. Our team's efforts have been nothing short of amazing, particularly given the additional COVID safe measures that have to be implemented, sometimes with little notice period. The cooperation and professionalism of our team means that Singleton Diggers Members can continue to enjoy excellent service across our two great Clubs.

Michael Titow

Chief Executive Officer